



# H-ISAC Navigator Program Agreement

## GENERAL TERMS AND CONDITIONS

By signing this agreement, you (“Vendor”), agree to become a “Navigator” to, and participate in, the H-ISAC (Health Information Sharing and Analysis Center) Navigator Program. This affiliation in NH-ISAC, Inc. dba H-ISAC is contingent upon approval by H-ISAC, potential subsequent reviews and approval determinations and payment of applicable fees. By executing this Agreement, the “Navigator” agrees to terms and conditions of this Agreement which are incorporated into this Agreement. H-ISAC will provide written or electronic notice of any changes to the Rules.

### 1. Background

Health-ISAC is a trusted community of critical infrastructure owners and operators within the global Health sector. Members share timely, actionable, relevant information including intelligence on threats, best practices and mitigation strategies. Working together, the health sector becomes more resilient worldwide.

### 2. Affiliation

(a) H-ISAC Navigator application process attempts to verify the accuracy and legitimacy of all applicant companies and company representatives requesting access to H-ISAC. Security of H-ISAC is a paramount concern and information and vetting resources ranging from industry to government will be used. To become a Navigator of H-ISAC, an entity must be approved by H-ISAC.

(b) Navigator agrees to be contacted by H-ISAC for verifying (1) the existence of the company, (2) accuracy of address and physical location, (3) the applying individual is a valid employee of the applicant company with authority to bind the Navigator, (4) the applicant company is in good standing with H-ISAC Board of Directors.

(c) Navigator benefits are itemized in Addendum 1

## **ADDENDUM 1**

### **NAVIGATOR PARTICIPATION AGREEMENT**

The Navigator is a participant and agrees to H-ISAC Navigator Agreement GENERAL TERMS AND CONDITIONS. The effective date of participation will begin upon full execution of this Agreement by both parties and receipt of payment of applicable fees. The Navigator will have benefits as outlined in the Agreement and this Addendum:

#### **NAVIGATOR Level Benefits:**

1. H-ISAC will promote two (2) Navigator events or webinars by listing on our website and in our regular monthly newsletter or daily email alerts to over 3k contacts across more than 400 healthcare institutions.
2. Member Education: Navigator may submit relevant data, insights and white papers addressing critical security threats, best practices or mitigation strategies to be distributed to members.

(Content to be non-commercial and subject to approval by H-ISAC).

3. New H-ISAC Member Referral Program

Since Navigator organizations are in contact with HPH organizations it makes sense that as a vendor your organization will also be a good judge of a prospective H-ISAC members. In reward for referring a new member to H-ISAC you will be given a choice of options. The prospect must reach the PO stage in the new member onboarding process.

#### Navigator New Member Referral Program Options (choose one):

1. Navigator program at 25% off (\$2,500 discounted at your renewal date)
  2. Additional Free pass into 1 Summit (\$5,000)
  3. Or 10% off a Summit Sponsorship
4. Prominent promotion at Summits: Your special association with H-ISAC will be highlighted via the on-site handbook and other promotional materials as available.
  5. Priority booth selection at two (2) H-ISAC Summits.
  6. One (1) free additional full conference pass at both summits with the purchase of a summit sponsorship. (Maximum of 2 per 12 month period)
  7. H-ISAC Alerts (White/Green) - Navigator will receive H-ISAC exclusive Health sector information pertaining to timely, relevant and actionable information and analysis of physical and cyber security threats, vulnerabilities and alerts.
  8. Navigators will participate in a once a year NUG (Navigator User Group) call. Act as the voice for the vendor community. Offer suggestions for improving the healthcare community's solution environment and how it pertains to H-ISAC.

Navigator correspondence shall be provided to the following addresses:

Navigator Name: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Attention of: \_\_\_\_\_

Email address: \_\_\_\_\_

FAX #: \_\_\_\_\_

By signing H-ISAC's Navigator Agreement, you agree to become a "Navigator" to, and participate in, H-ISAC's (Health Information Sharing and Analysis Center) Navigator Program. Navigator will receive the benefits itemized above, and you further accept and agree to H-ISAC's Navigator Agreement General Terms and Conditions.

The cost for this subscription is \$10,000.00 annually, payable within 15 days of receipt of invoice.

Accepted by:

Navigator Signature: \_\_\_\_\_ H-ISAC Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_ Print Name: \_\_\_\_\_

Title: \_\_\_\_\_ Title: \_\_\_\_\_

Date: \_\_\_\_\_ Date: \_\_\_\_\_

Please have signed copy of H-ISAC Navigator Program Agreement emailed to [contact@h-isac.org](mailto:contact@h-isac.org)

Any questions, comments, or concerns can also be emailed to [contact@h-isac.org](mailto:contact@h-isac.org)